



2021-2022 ANNUAL REPORT & HONOR ROLL OF GIVING



North Cross School

The 2021-22 Annual Report and Honor Roll of Giving is published by the North Cross School, Office of Development to acknowledge all gifts made in the 2021-22 fiscal year (between 7/1/2021 and 6/30/2022).

The Office of Development has made every effort to ensure that this donor listing is accurate. We apologize in advance for any errors or omissions. Please call (540) 989.6641, ext 284 or e-mail jburtch@northcross.org if you have any questions.

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North Cross School does not discriminate on the basis of race, color, religion, national or ethnic origin, or any other legally protected status in the administration of its educational, admission, financial aid or employment policies, or any other programs administered by the School.

OUR MISSION

North Cross School is an independent, nonsectarian, college-preparatory school that serves children from early childhood through twelfth grade. North Cross provides a rigorous academic curriculum, competitive with the best college-preparatory schools in the Commonwealth of Virginia. While we explicitly recognize the importance of intellectual development and academic achievement, we also strive to promote personal integrity, empathy, and responsibility to self and community. Through this, our graduates will act as leaders in the local and global communities, persons of intellectual and moral courage, and scholars in the service of others.

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ARMISTEAD LEMON '95—Ex Officio Head of School



LETTER FROM THE HEAD OF SCHOOL AND BOARD OF TRUSTEES CHAIR

Dear North Cross Community,

We are delighted to share with you our financial report from the 2021-2022 school year and honor those who made gifts to North Cross School. As you will see from the numbers, tuition remains the largest source of revenue for North Cross's operating budget. However, tuition alone cannot fully support our robust academic and co-curricular programs. In order to achieve the excellence that is essential to the North Cross experience, we count on annual giving and our endowment—two sources that are essential to our school's budget and therefore to the overall experience of all our students.

Thank you for your generous philanthropy over the last year. Among many initiatives, your gifts supported our Performing Arts collaboration with Virginia Children's Theatre; the beautification of our enhanced campus, including resurfaced tennis courts; eleven faculty members who are pursuing a Masters in Education through Hollins University; our athletic program needs, including support post-season for our state championship teams in soccer, lacrosse, and tennis. And the list goes on.

The time and energy that many of you devoted to volunteer efforts—our Take the Hill 5K, Family Fun Night, and Holiday Lighting events; our Boosters initiatives; our gently-used Clothing Closet—all contributed to sustaining the strong, vibrant community that is North Cross. Thank you for so generously volunteering your time to bring our community together and to support the school.

Our talented faculty, staff, and coaches make the North Cross experience possible for our students. When asked what they love about North Cross, our students and alumni speak about their teachers and coaches. One of the school's most important responsibilities is to continue to attract and retain the very best faculty and staff. A significant portion of our operating budget goes to support salaries and benefits, and our Annual Fund allows us to remain competitive with regional schools for top talent.

Equally important is our Foundation, which provides a North Cross education to deserving students in need of financial aid. Our students are simply the very best – bright, hardworking, artistic, athletic, joyful, and caring. They love their school and exemplify its mission: they are becoming leaders in their local and global communities, and scholars in the service of others.

We are grateful to those among our Honor Roll of Giving and to all in our community who supported North Cross throughout the 2021-22 school year. A strong fiscal year allows us to pursue excellence, dream with optimism about our future, and support our students' exciting academic and co-curricular endeavors.

With gratitude,

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ARMISTEAD LEMON '95 Head of School



Sarah Boyduy Ber

SARAH BOXLEY BECK '98 Board of Trustees Chair





LETTER FROM THE ASSISTANT HEAD OF SCHOOL FOR ADVANCEMENT

Dear North Cross Community,

The spirit of giving is alive at North Cross School. I have seen it for years as a North Cross dad and the spouse of a Middle School Spanish Teacher (Carrie Meade Greer). It is now a great honor to be employed at North Cross and to see the spirit of giving on a daily basis. Our Honor Roll of Giving is one way that we celebrate the North Cross spirit of giving. Thank you for your generosity and for all that you do to support the mission of North Cross School.

Your support has impacted our greatest needs and initiatives. Thank you!

Tuition and fees cover 93% of the cost to educate each of our students. The North Cross that our students benefit from leans on a philanthropic model that provides 7% of the cost to educate each student. The 7% comes from our North Cross School Endowment, our Foundation and our Annual Fund.

As you explore the Honor Roll of Giving, I hope that you find power in the collective names that allowed North Cross to eclipse its Annual Fund and Foundation goals as well as bolster the Endowment and successfully complete the recent Legacy Campaign. None of these significant endeavors are possible without your generosity.

I challenge you to make a mental note of names that are listed and find ways to say thank you to members of our community of learning. Hearing "Thank you" from a peer, parent, fellow alum, friend, past parent, colleague or grandparent can be a powerful stewardship touch. Please join me in saying thank you to our Honor Roll of givers.

Sincerely,

Vollian J. Drun TT

WILLIAM T. GREER III P'22, P'25 & P'27 Assistant Head of School for Advancement

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you, like so many others, value what happens here and you've not yet made a gift to the School, please consider giving. Every gift is impactful to the students here and to students who will walk our halls in the future. We are so very appreciative of it!

2021-2022 HONOR ROLL OF GIVING

The purpose of the Honor Roll of Giving is to celebrate and recognize the generosity of each donor to North Cross School. Through the leadership and commitment of our donors, the overall school experience for each student is enhanced. Our deep appreciation goes to all donors for enabling North Cross School to maintain its position as the premier independent school in the Roanoke Valley.

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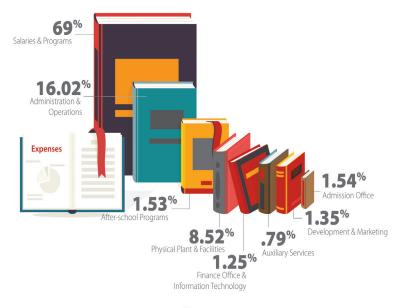
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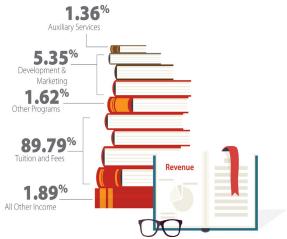
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FINANCIAL OVERVIEW

Below is a representation of the School's operational expenses and revenue for the 2021-22 fiscal year.





Expenses Through June 30, 2022

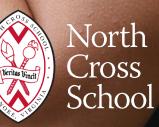
Salaries and Programs	69.00 %	\$8,458,914
Administration and Operations	1 6.02 %	\$1,963,826
After-School Programs	1.53%	\$187,254
Physical Plant and Facilities	8.52%	\$1,044,370
Finance Office and		
Information Technology	1.25%	\$152,911
Auxiliary Services	0.79 %	\$97,328
Development and Marketing	1.35%	\$164,906
Admission Office	1.54%	\$189,219

Total Expenses

\$12,258,728

Revenue Through June 30, 2022

1 .89 %	\$238,539
1.36%	\$171,715
5.35%	\$676,959
1.62%	\$204,673
89.79 %	\$11,362,684
	1.62% 5.35%



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